

Westhouse Your Partner for Recruitment Services



IT & Engineering Service Provider

2012

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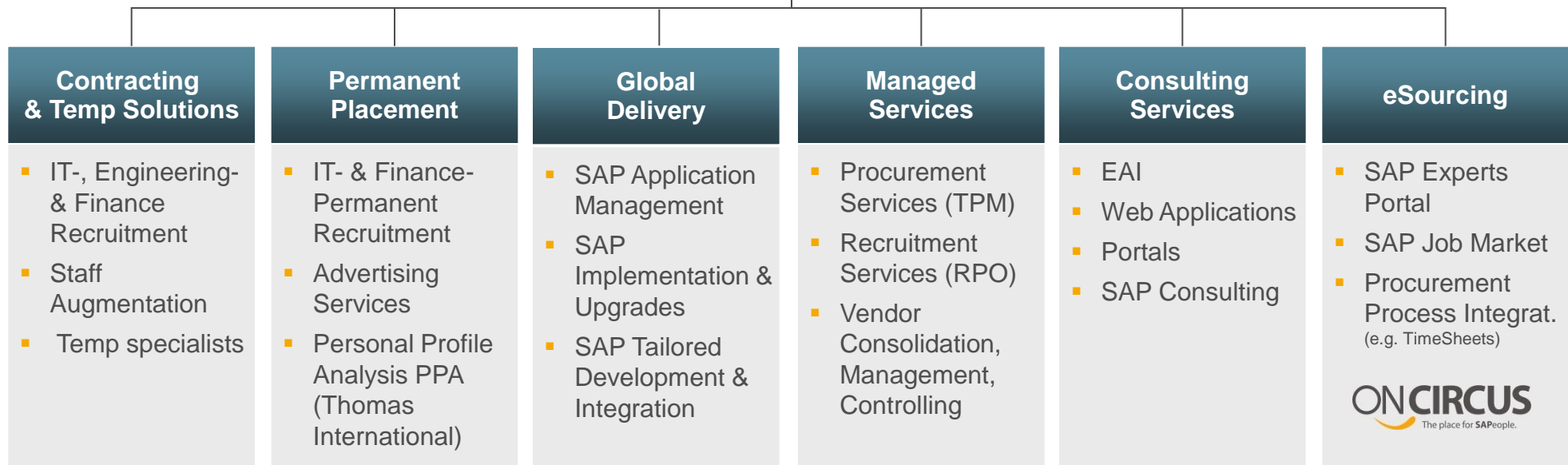
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WESTHOUSE





Offices

Munich (GER), Stuttgart (GER), Hamburg (GER), Zurich (CH), Milan (IT), Barcelona (SP), New York (USA), Mumbai (IN)

Services

1. Consulting Services (EAI / Web Applications)
2. Contracting Solutions
3. Global Delivery Center
4. Managed Service Provider (MSP)
5. Permanent Placement
6. eSourcing; www.OnCircus.com

Revenues

2007	EUR 30,7 Mio
2008	EUR 38,5 Mio
2009	EUR 32 Mio
2010	EUR 40 Mio
2011	EUR 64 Mio (plan)

Active IT Experts

605 (09/2011)

Back office

~100 employees with international background. Spoken languages are German, English, Italian, French, Spanish, Russian, Ukrainian, Turkish, Czech, Slovak, Polish and Afrikaans

Served countries

Globally, including regions such as EMEA, NAFTA, AsiaPacific

ISO 9001:2008 Certification

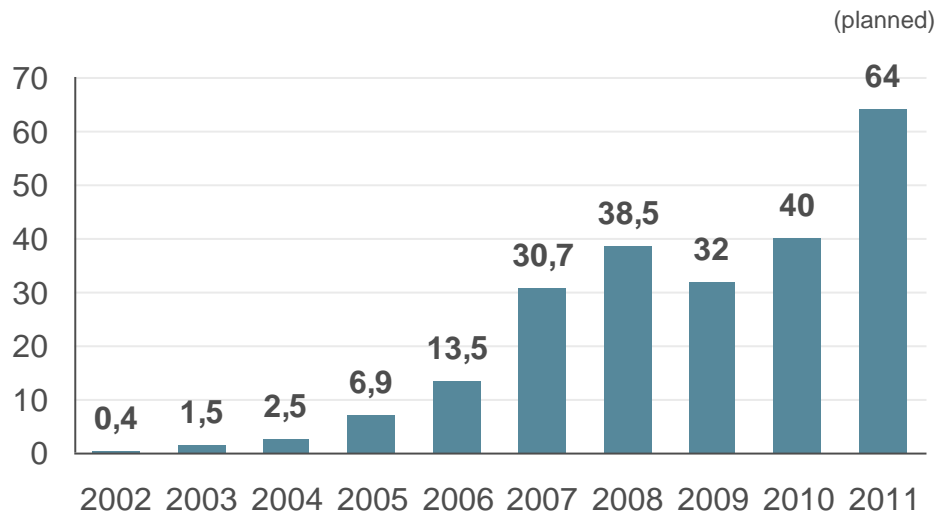
Westhouse Consulting GmbH



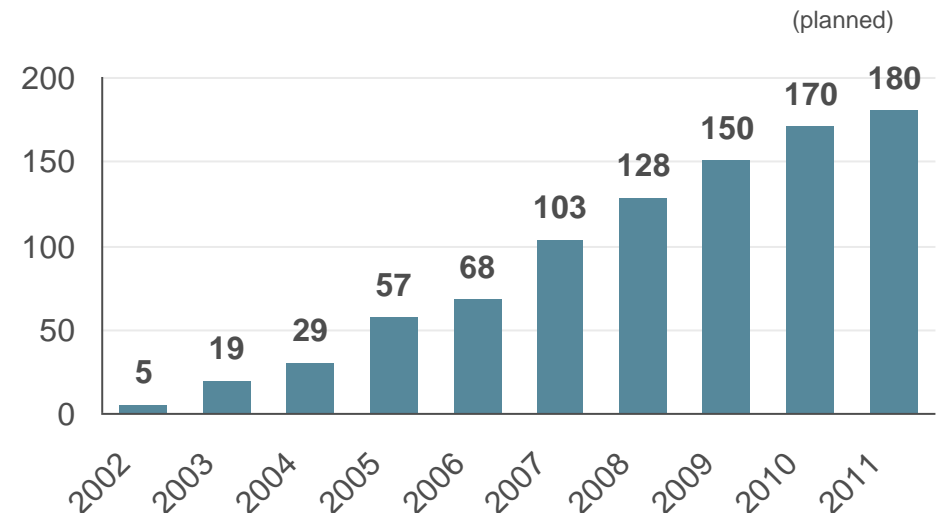
Established in 2002 by two Senior SAP consultants, Westhouse has been a profitable company from the first day.

The annual growth rates have been higher-than-average ever since.

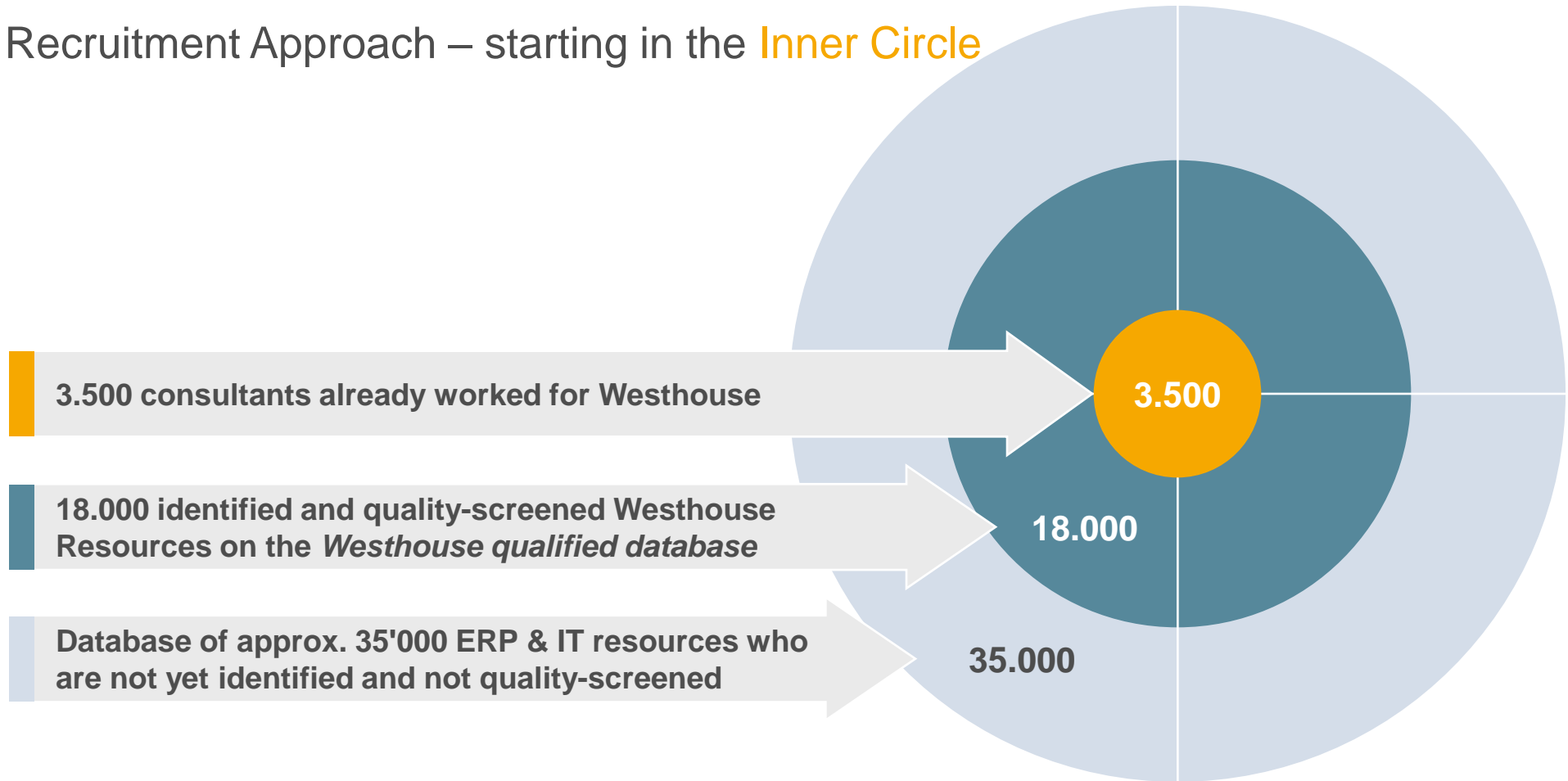
Revenues in Million €



Quantity of Customers

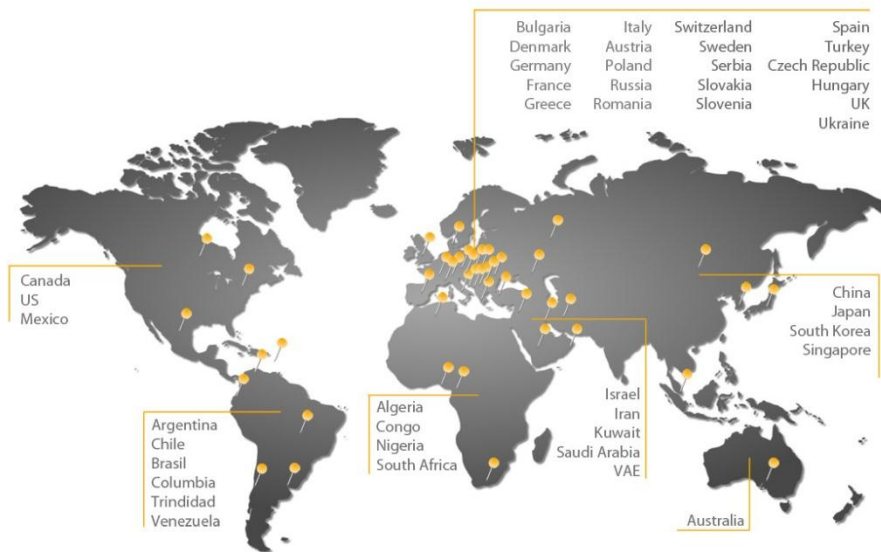


Recruitment Approach – starting in the Inner Circle

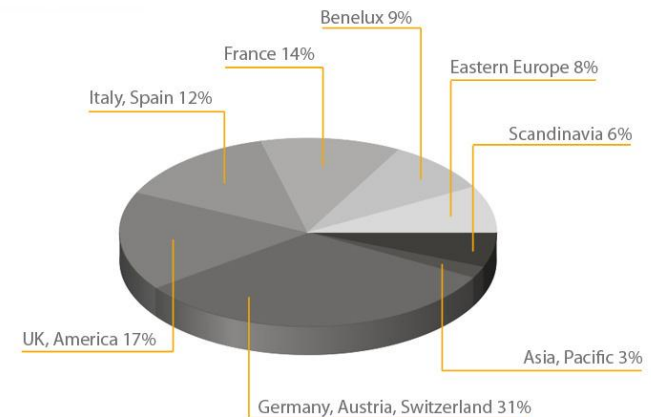


Our international network allows us to meet your requirements in the best possible way. Currently more than 600 Westhouse qualified IT experts are assigned to international projects.

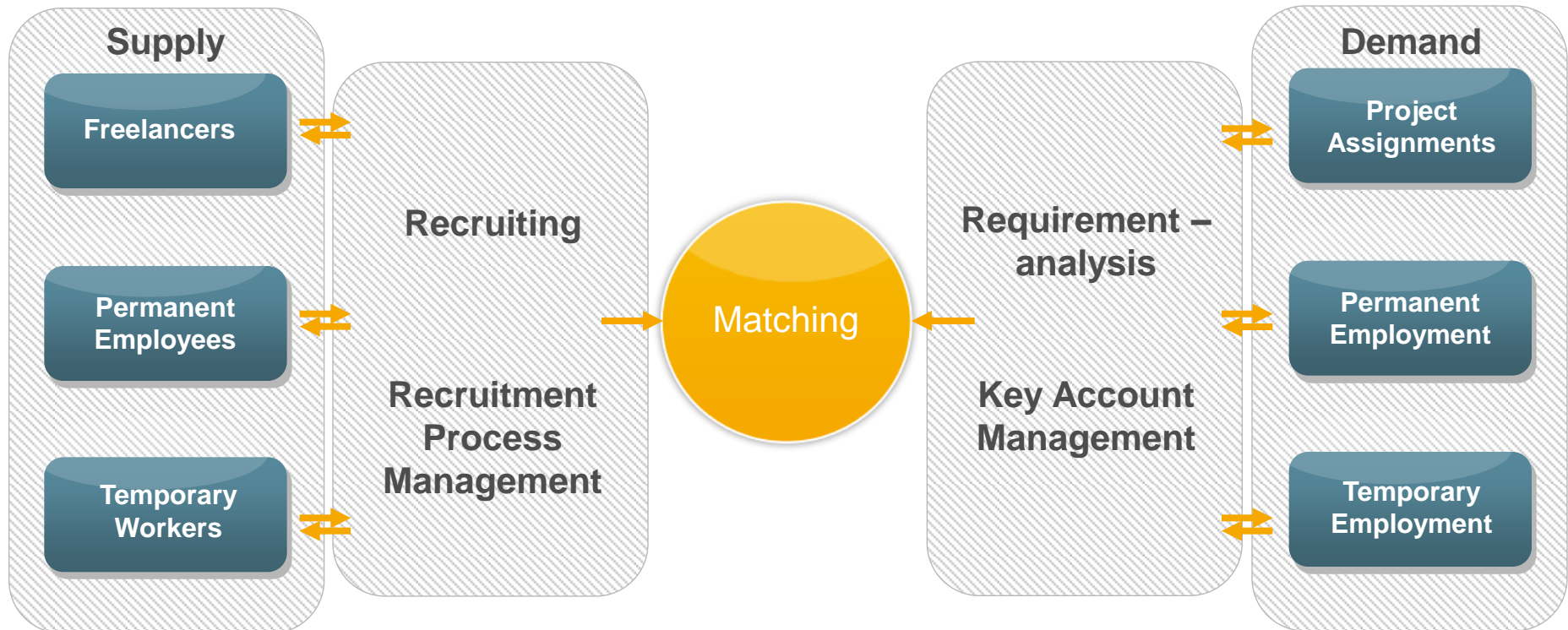
Westhouse project locations



Origin of the Westhouse consultants



Whether it is project resourcing, temporary employment, or permanent recruitment, Westhouse has a comprehensive service portfolio to help you recruit the IT, Engineering and Finance experts of your choice.

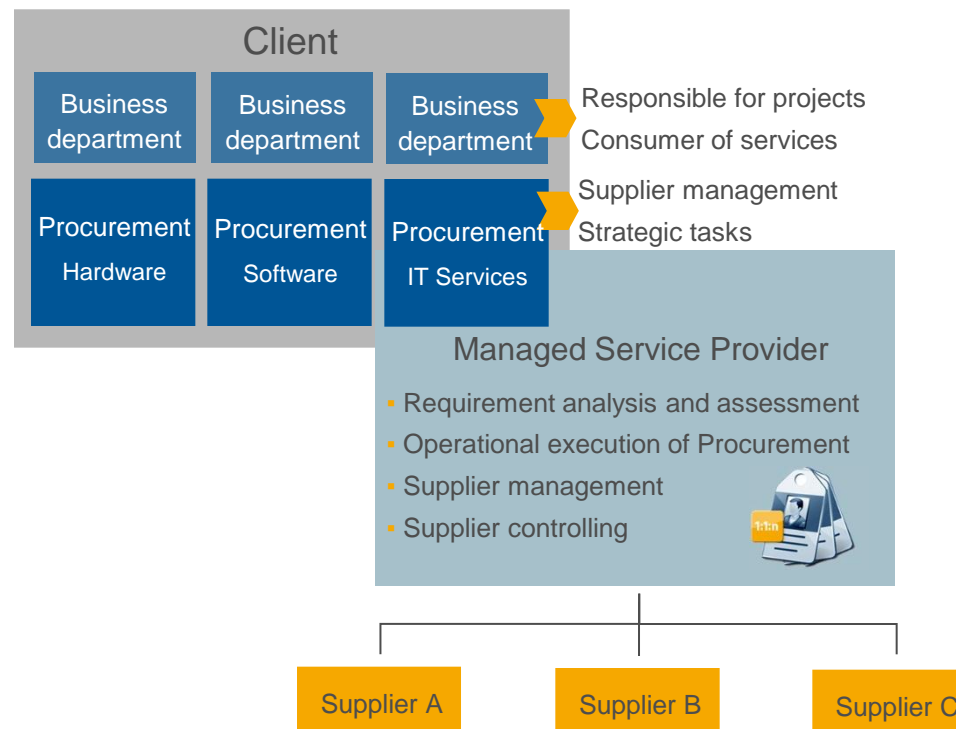


Managed Service Provision

Managed Service Provider as a Mediator

The majority of companies involve external IT service providers for its IT projects. The multitude of those business relationships claims large business and purchasing capacities.

Westhouse Consulting assists you as your Managed Service Provider with a **comprehensive recruitment service**.



Managed Service Provision

Benefits of using a Managed Service Provider

Recruitment Issues	Benefits through MSP
<ul style="list-style-type: none">▪ Extensive involvement of business und procurement during requirement analysis, candidate selection, coordination and administration of external personnel.	<ul style="list-style-type: none">▪ Higher efficiency due to centralised control of sourcing activities.▪ Allows business and procurement to focus on strategic issues.
<ul style="list-style-type: none">▪ Candidate qualification is time consuming and requires in depth market knowledge.	<ul style="list-style-type: none">▪ Extensive experience in qualifying candidates.▪ Reduction of administrative burden through easier coordination of external assignments.
<ul style="list-style-type: none">▪ Existing business relationships between suppliers and business stakeholders allows only minimal consolidation.	<ul style="list-style-type: none">▪ Consolidation of purchasing power.
<ul style="list-style-type: none">▪ It is impossible to review and compare rates with the current market.	<ul style="list-style-type: none">▪ Ability to benchmark with regards to current market rates.
<ul style="list-style-type: none">▪ The multitude of the supplier relationships leads to a low transparency regarding compliance and bears a high legal risk.	<ul style="list-style-type: none">▪ Extensive experience in compliance topics like migration, taxation for countries like e.g. Switzerland.

Customers



DAIMLER



LB BW



SIEMENS



syngenta



Consulting Partners



Lodestone



T Systems

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